

# DEN

Deaf Entrepreneurship Network

**Thursday, April 13, 2023**

**9:00 - 11:45 AM**

**Negotiations: How to go beyond your gut instincts and win**  
*presented by Cynthia Benoit, Room 101*

**Unlocking the Box: Creative Entrepreneurship Mini-Accelerator**  
*presented by Thadeus Brown, Room 201*

**1:00 - 3:45 PM**

**Results through Individual & Organizational Accountability Leadership**  
*presented by Mark Bella, Room 101*

**Entrepreneurs' Roundtable**  
*Room 201*

**4:00 - 7:30 PM**

**Happy Hour Networking**  
**at The Local Kitchen & Tap**

**THANKS TO SPONSORS:**



**Sorenson**



**CSD**

**convo**



**DIRECT VIDEO**



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Deaf Entrepreneurship Network

**Friday, April 14, 2023**

**7:30 - 8:45 AM**

**Breakfast Networking, *Dining Room***

**9:00 - 9:45 AM**

**OPENING KEYNOTE: RYAN COMMERSON**

*Sponsored by Sorenson, Dining Room*

**10:00 - 11:15 AM**

**Generate Cash Flow & Maximize Profits**

*presented by Andrew Cho, Room 201*

**Efficiently Sclaing: From Manufacturing to Logistics**

*presented by Randal Pituk, Room 214*

**11:15 AM - 12:30 PM**

**Lunch Networking, *Dining Room***

**12:45 - 2:00 PM**

**Excel Hacks for Financial**

*presented by Ben Daniel, Room 201*

**Create a 360-degree Experience that Keeps Them Coming Back**

*presented by Craig Radford, Room 214*

**2:15 - 3:30 PM**

**Plenary**

*moderated by DEN, Room 214*

**4:00 - 7:30 PM**

**Reception Networking**

*Dining Room*



# DEN

Deaf Entrepreneurship Network

**Saturday, April 15, 2023**

**7:30 - 8:45 AM**

**Breakfast Networking, *Dining Room***

**9:00 - 10:15 AM**

**Protect your Business with Insurance**  
*presented by Gary Meyer, Room 201*

**Intro to Small Business Loans**

*presented by Stephen Hlibok, Room 214*

**10:30 - 11:45 AM**

**Profit First: Turn Your Business into a Profitable Machine**  
*presented by Ben Daniel, Room 201*

**The Founder's Dilemma: To Sell or Not to Sell**

*co-presented by Cynthia Benoit & Craig Radford, Room 214*

**11:45 AM - 1:15 PM**

**Lunch Networking, *Dining Room***

**1:30 - 3:15 PM**

**Open Forum**

*moderated by DEN, Dining Room*

**3:30 - 4:15 PM**

**CLOSING KEYNOTE: ROSA LEE TIMM**

*Sponsored by CSD SVF, Dining Room*

**5:00 PM**

**Conclusion of the 2023 DEN Conference**